



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

September 8, 2016

TO: ALL OFFERORS

FROM: Shannon Wrobel
STATE CONTRACT PROCUREMENT OFFICER

SUBJECT: ADDENDUM TO REQUEST FOR PROPOSAL NO.: GSS16778-SAFETY_SUPL

ADDENDUM #1: Answers to questions asked during the question period.

1. I was wondering if you thought that 50 Year Blue Can Water is something that I should submit an offer/bid?
 - a. [Please review the full solicitation, and respond accordingly.](#)
2. I carry a complete line of PPE. Anything your state is looking for? Suit ups to PAPR's to respirators to boots and gloves.
 - a. [Please review the full solicitation, and respond accordingly.](#)
3. In Appendix B pricing under product sampling items 35-36 who is the manufacturer of the part numbers listed, so that we may compare our product to make sure equal?
 - a. [Line 35 - Delineator Post 32" - Manufacturer Item # 03-742](#)
[The manufacturer is Cortina Safety.](#)

[Line 36 - Stop/Slow Paddle Kit - Manufacturer Item # DG243A](#)
[The manufacturer is Dicke Safety Products.](#)



4. Do you have an order history of line 35/36, so that we have an idea how many needed per order?
 - a. No. This is a new contract, so historical data is not available.
5. Are bidders required to bid on all line items on Appendix B – Pricing (including services)?
 - a. Bidders are not required to bid on all line items in Appendix B to be considered for award.
6. Do you have metrics from previous years to establish estimated quantities, total orders per year, delivery locations, and order frequency?
 - a. No. This is a new contract, so historical data is not available.
7. What is the estimated total value of this contract (per year)?
 - a. There is neither estimated value, nor anticipated spend associated with this contract.
8. Is this a Small Business or SDVOSB Set-Aside?
 - a. No.
9. Can you please indicate the total amount allocated?
 - a. There is neither estimated value, nor anticipated spend associated with this contract.
10. Given we excel in service and are price competitive, how much weight does being certified as WMBE carry in decision of award? And residing out of Delaware?
 - a. None. Please refer to the criteria, and scoring found in the RFP.

All other terms and conditions remain the same.